

Partnering with you – and for you

Over the years, Philips Lighting has learned to be a valuable team player. We bring solutions to life in close collaboration with our customers and – if desired – with their partners as well. Together with you, we assess the current situation, and define the goals. Then, we design a solution that includes the lamps, luminaires, controls, software and services that guarantee you'll achieve them.

At Philips, we also understand the new financial and cooperation models, such as ESCO and Energy Performance Contracts (EPCs), which enable private and public parties to collectively achieve their objectives. We're happy to work in a flexible partnership model with your preferred suppliers and any other outside parties necessary in order to help you achieve your goals in terms of intelligent, cost-efficient road and street lighting.

Lighting Services

When you combine our innovative Lighting solutions with our supporting Lighting Services, it makes acquiring a state-of-the-art lighting solution easier and more hassle-free – for your business and your cash flow – than you can imagine.

Advisory Services

We can provide clear insight into your current lighting situation, as well as into the possibilities and benefits that new lighting systems could offer in terms of energy

efficiency, revenue enhancement and sustainability. The services include Energy Audits at a variety of different levels and Solution Design to make potential new solutions clear, concrete and achievable.

Project Services

Now you no longer have to deal with a wide variety of different parties to make a state-of-the-art lighting solution a reality. Philips Lighting Solutions can take on complete project management, installation, integration, and programming – either on our own or in collaboration with your preferred suppliers.

Lifecycle Services

We help ensure that outstanding, high-performance lighting solutions stay that way for many years to come. Our Extended Warranty, Maintenance, and Performance Contracts help future-proof not only your new lighting systems, but also your peace of mind.

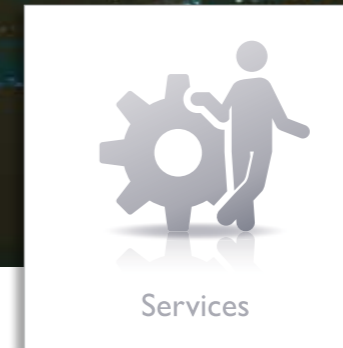
Philips Lighting Capital

We offer a transparent, hassle-free and cash-flow-friendly payment program that makes it possible to acquire an outstanding lighting solution right away – even on a restricted budget. Our payment program covers all project costs except lifecycle services, with payment spread over time in line with your carefully pre-calculated energy savings and/or cash-flow profile. The goal is to help you achieve a positive cash flow, starting from day one!

Why Philips?

Philips Lighting makes getting a great, business-effective lighting solution a simple, streamlined process for our customers. Your industry's needs are very familiar to us, so you can count on us to reliably deliver or help coordinate any – or all – parts of the lighting solution you want, from concept design to project management. When you partner with Philips Lighting to implement a total lighting solution, you're assured of results that give you maximum impact and lighting quality with minimum hassle and risk.

For more information, visit <http://www.philips.com/solutions>



Services

IntelligentCity

Philips Lighting Solutions



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PHILIPS
sense and simplicity

IntelligentCity

Road and street lighting make a crucial contribution to a city's safety, operational efficiency and liveability. Philips Lighting has been illuminating streets for almost a century, so we're well aware of the changing needs, challenges and possibilities in outdoor lighting. Today's municipalities are faced with low budgets, high maintenance outlays, growing pressure to increase sustainability, and quickly changing trends – such as the move towards smart grids. In response, we've developed Philips IntelligentCity – a dynamic, intelligent lighting solution that makes it possible to easily optimize road and street lighting in terms of liveability, energy efficiency and operational cost reduction.



Lighting that responds as needed

The dynamics of city streets, roads and highways change constantly due to traffic, accidents, seasonal weather, crime, and special events. It therefore seems almost unnatural that outdoor lighting should be so passive, fixed and unvarying. In IntelligentCity, our latest, state-of-the-art road and street lighting products – Amplight, StarSense and CityTouch – are united to create a complete, intelligent system that offers ultimate control in lighting outdoor traffic areas of all kinds. It turns static lighting into a dynamic, flexible organ that can respond to the ever-changing situations and happenings on streets and highways.

How does it work?

IntelligentCity incorporates state-of-the-art lighting technology that provides clear, high-quality illumination that is also extremely energy saving and sustainable. And it becomes even more so thanks to the complete flexibility and controllability that the components deliver. Amplight and StarSense are unique telemanagement systems that make it possible to automatically – or proactively – adjust the lighting on specific corners, streets or stretches of a highway to maximize safety, atmosphere or energy efficiency as needed. CityTouch – the first truly integrated management platform for outdoor lighting and beyond – brings it all together in one easy-to-use interface. The total solution gives you complete insight into what is taking place within the lighting system, and assists you in monitoring and managing it as effectively as possible. This delivers valuable benefits in a variety of ways.

Increased energy efficiency

- Replaces old technology with future-proof, retro-compatible technology (LEDGINE)
- Active Lighting Control during low traffic hours to save further energy
- Maximum LED energy efficiency, less light pollution

Most effective use of light possible

- Active Lighting Control in problematic areas to increase safety
- Automatically responds to weather changes
- Active Lighting Control in connection with city events, such as street, music, live events

Intelligent asset management and easier, more efficient maintenance

- The digital system smartly plans and routes maintenance works to minimize blockages and helps plan future upgrades
- Time and cost-saving automatic failure reports

Smart energy metering and billing

- Smart meter accurately measures energy consumption, taking into account the varying rates, and automatically bills all entities

Future-ready for other services

- Other services such as surveillance and traffic management can easily be integrated